

## CEO Performance Roundtables

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### What are CEO Performance Roundtables?

A CEO Performance Roundtable is a gathering of 7-10 CEOs where, with the assistance of professional facilitators, leaders of non-competing companies can openly review their construction companies and share information in a focused effort to build breakthrough success for themselves, their families, their employees, and their customers.

### CEO Performance Roundtables Mission

To help contractors improve their companies with the goals of making more money in less time with fewer headaches and a higher quality of life.

### How Does The Program Work?

- Roundtable members are assigned to peer groups matched with regard to business size, type of construction, and non-competition guidelines (e.g. geographic proximity)
- Roundtable groups meet at rotating host company sites twice per year for about three days of peer review, learning, and sharing
- There are usually 7-10 companies represented in each peer group; many companies have two executives enrolled in the program

### What's In It For You?

- Strategic planning
- Ownership succession
- Management succession
- Business development
- Developing and delivering winning presentations
- Employee recruiting, hiring and retention
- Leadership development
- Precon and estimating
- Culture building
- Project management and execution
- Improved operations and organizational performance
- Financial and KPI benchmarking
- Time management
- Improved “business family” communication
- Mutual support
- Improved safety
- Work in process
- Tax minimization
- Scheduling and on time performance
- Technology
- Profitability
- Experience from peers’ perspectives
- Peer review of all aspects of company operations

**24/7/365 access to some of the best construction executives in the country and their top advisors**

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